

Chief Advancement Officer

YMCA of Southwest Florida currently has a once-in-a-lifetime opportunity for a Chief Advancement Officer (CAO), an accomplished philanthropic professional to join the senior leadership team.

Recognized and highly respected as one of the top nonprofit organizations not only in the region but at the state and national level, the difference is made possible by the people who embody the Y mission every day, improving lives and strengthening communities. Acknowledged not only by those served, community leaders, and partnering agencies, the Y association has been designated as a Top Workplace, by dedicated staff for the past two years. Never has the value of the Y mission been more apparent than in the wake of the devastation left by Hurricane Ian, a category 4 storm that affected the entirety of the Y service area in 2022. The Y team of staff and volunteers shifted with agility and compassion to provide access to food and resources in the community where it was needed most.

The CAO reports directly to the CEO & President working closely with the COO, CFO, and CHRO – as a highly effective and driven team with a demonstrated track record of performance. Hard-working and committed to excellence to ensure that everyone has access to the YMCA's life-changing services and programs that make the community stronger.

The position of CAO, in partnership with the CEO, provides leadership and strategic vision to the association in all areas of fundraising and development including principal, major, and planned giving endowments to support the Y mission. The CAO is responsible for generating and stewarding the agreed major gifts annually from individuals and organizations inspired by the Y's mission to support ongoing capital projects and funding of expanded programming. The CAO leads an experienced philanthropy department and works with a team of volunteers committed to success and ensuring the sustainability of the mission for the future.

Area Amenities and Community Benefits

Serving Manatee, Sarasota, Lee, Hendry and Glades County, Southwest Florida's Gulf Coast is one of the country's most sought-after regions for a warm seaside lifestyle. The region consistently ranks as one of the best places to live in Florida, with pristine beaches, spring training, excellent shopping & dining, and environmental gems that create an unmatched location. The Y office is in the heart of the downtown Venice district, a short drive to the interstate and surrounded by the local beauty of the area.

Compensation

- Highly competitive base salary – 6 figures
- Medical, Dental, Vision, Disability, Life
- Holidays, PTO
- 12% Y Retirement contribution upon eligibility